



# Credit Management: Effective Strategies to Maximise Results



Wednesday 29 January 2020

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MASON  
HAYES &  
CURRAN

# VOTE

## Natalie McGuinness

for re-election to Dublin Chamber Council



DUBLIN  
CHAMBER

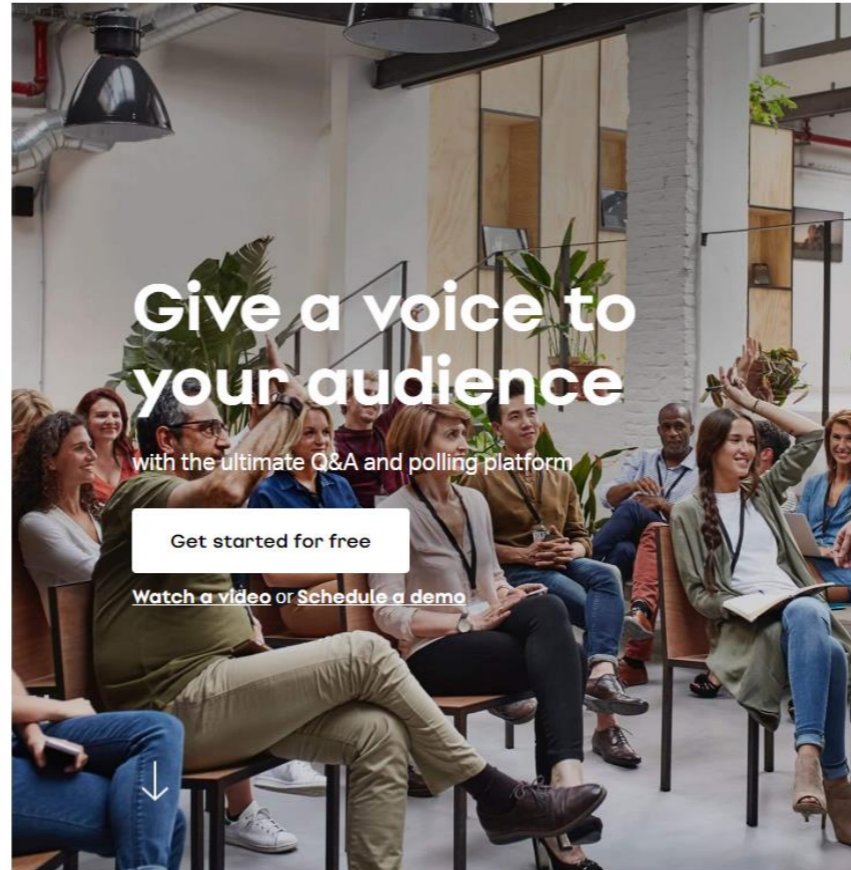
Voting: 3rd - 7th February 2020

# Sli.do

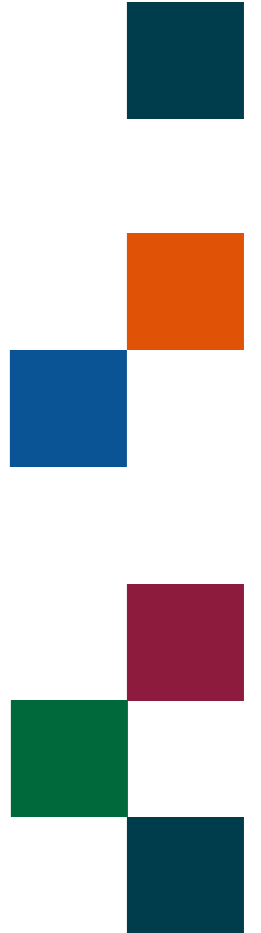
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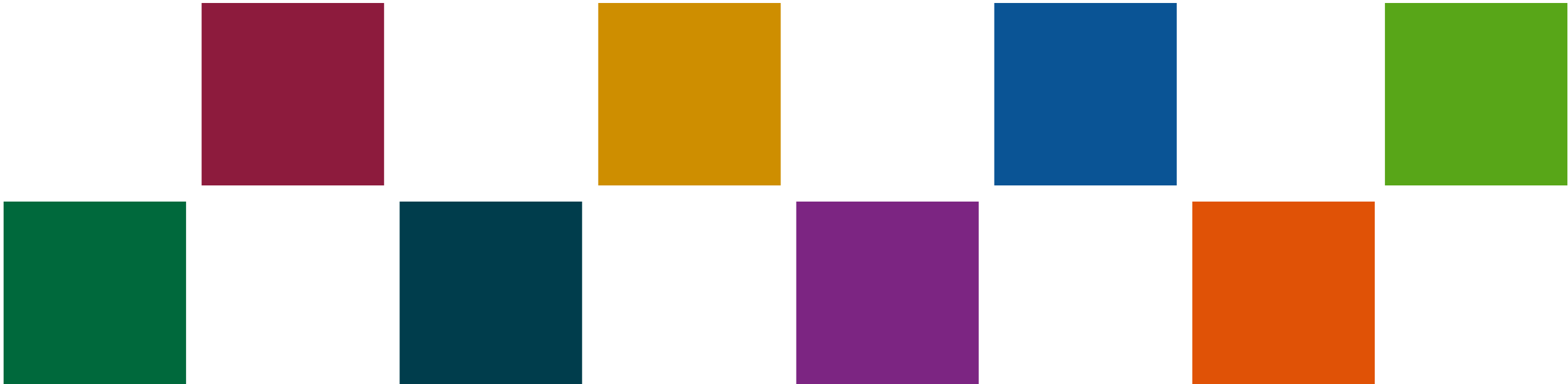




# Welcome

Graeme McQueen, Head of Communications, Dublin Chamber

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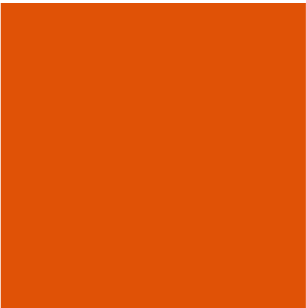
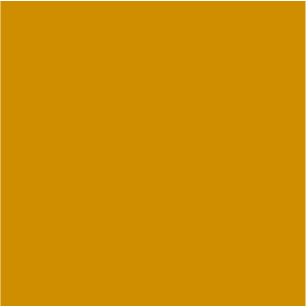
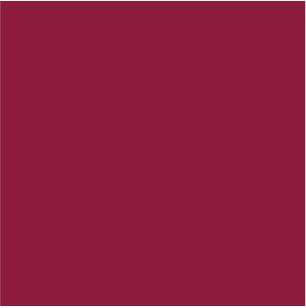




# Welcome

Jason Harte, Partner, Debt Recover, Mason Hayes & Curran

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# Our Panel

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**Paul Whittaker**

Valeo Foods



**Naomi English**

Mason Hayes & Curran



**Keith Rooney**

Barrister at Law



# Key Takeaways

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1. Carefully check potential new customers via a good Credit Application Form
2. Put together/Check your contractual framework/Terms and Conditions – that they properly protect you from bad debt risk
3. Consider the benefits of a visible robust lawsuit policy – to keep the paying customer compliant
4. A judgment is good for 12 years – don't give up if its not successfully enforced in 6 months!
5. Vote for Natalie!

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# Questions?

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# Contact Us

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# Thank you



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