



**NUI Galway**  
**OÉ Gaillimh**

J.E. Cairnes School of  
Business & Economics

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## **NUI Galway Executive MBA**

*in association with the*

**MBA Association of Ireland Western Chapter**

*presents a*

### **Finance, Investment Options & Strategies** **for Business Growth Masterclass**

*with*

**Danuta Gray**, Chairman, Telefónica O2 Ireland

**Ted Webb**, Managing Director, IBI Corporate Finance

**Martin Kelleher**, Partner, Mason, Hayes + Curran

**Gerry Mackey**, Director, Halo Business Angel Partnership, Westbic

**Chair:** Mr. Pádraig Ó Céidigh

**Thursday 24th February 2011 at 6.30pm sharp**

**CA118, J.E. Cairnes School of Business & Economics, NUI Galway**

Refreshments served afterwards

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**Due to a limited number of places, you must RSVP to**  
**emma.brinton@nuigalway.ie or 091 495 066**



Danuta Gray is non-executive Chairman of Telefónica O2 Ireland having worked there as CEO for nine years. During Danuta's time as CEO, she spearheaded the growth of the business, doubling the customer base, making Telefónica O2 Ireland the second largest mobile communications company in the Irish market. She built the O2 brand into one of the best in Ireland through initiatives such as The O2 and the effective sponsorship of the Grand Slam winning Irish Rugby team.



Gerry Mackey is Director, BMW Region Halo Business Angel Partnership managed by Westbic. HBAP facilitates private equity investment in early stage, ambitious, high potential businesses. Typically these businesses will have the potential to trade on an international scale and achieve significant levels of growth in their early stage of development. Previously, Gerry was Business Banking Manager with Bank of Ireland.



Martin Kelleher is a partner in the corporate group and head of life sciences in Mason Hayes + Curran. He previously worked for eight years with Elan Corporation, plc. From 1996 to 2001, Martin worked as an in-house counsel for Elan in Ireland and advised on the commercial aspects of Elan's global business. In 2002, Martin transferred to New York and played an important role in Elan's successful restructuring. During this period, Martin passed the New York Bar exam. He returned to Ireland in late 2003.



Ted Webb joined IBI Corporate Finance in 1996. He was appointed Director in April 1999, Managing Director of Private Companies in October 2006 and Joint Managing Director in May 2008. He has advised on numerous high-profile transactions covering trade sales, acquisitions, mergers, joint ventures, buy-outs and fund-raising. These include the sale of Connaught Electronics Ltd to Valeo SA and the sale of MyHome Ltd. to The Irish Times Ltd.

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